



## A) Personal Information

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## B) Degree

- Postdoctoral of Business management, Tarbiat Modares University, Tehran, Iran
- PhD of International Marketing Management, Semnan University, Semnan, Iran
- Assistant Professor, In Management, Faculty of Administrative Sciences and Economic, Vali-e-Asr University of Rafsanjan, Rafsanjan, Iran

## C) Scientific and research activities

- Published more than 80 articles in ESI and WebF Science and research journals
- Published more than 75 papers in national and international conferences
- Executor and collaborator in 7 research projects
- Received a postdoctoral award of the National Elite Foundation
- Talented student in doctoral degree and earning first place in this degree
- Talented student in the master's degree and earning first place in this degree
- Talented student in undergraduate degree and earning first place in this degree
- Member of National Elite Foundation (receiving two courses of the National Elite Foundation Scholarship)
- Member of Young Researchers Club
- Secretary of the Scientific Association of Business Management
- Representative of University in the 4th National Movement Festival in Tehran
- Member of Iranian Technology Management Association
- Executive Committee in the First National Conference on Service Marketing with Emphasis on Challenges and Marketing Strategies in the Insurance Industry
- Advisor to the Scientific Association of Management in the Faculty of Administrative Sciences and Economics
- Top Researcher in the Faculty of Economic, Management and Administrative Sciences, Semnan University (2015)
- Top Researcher in the Faculty of Economic, Management and Administrative Sciences, Semnan University (2016)

- Top Student in the Faculty of Economic, Management and Administrative Sciences, Ilam University (2011)
- Top Student in the Faculty of Economic, Management and Administrative Sciences, Ilam University (2012)
- Receive the National Elite Foundation Scholarship Award (2015) and (2016)

#### **D) Executive records**

- Iran Chamber of Commerce, Industries Mines and Agriculture  
Advisor to the Chairman the Commerce and Export Commission of the Kerman Chamber of Commerce, Industries, Mines and Agriculture
- Adviser to the Deputy Chairman of the Development and Export Commission of the Iran Chamber of Commerce, Industries Mines and Agriculture
- Advisor to the Chairman of Kerman Exporters Association
- Consultant of Gohar Kavir Sadaf Trading Company
- Consultant of Mirzaeian Trading Company

#### **E) Expertise**

- Research method (Quantitative and Qualitative)
- International marketing
- International commerce
- Customer relationship management (CRM)
- Marketing strategic planning
- Strategic planning
- Full knowledge of Windows, Office and Internet
- Full knowledge of "LISREL", "PLS", "SPSS" and "Expert choice" software and relative knoledge with "lingo" and "lindo" software

#### **F) Reviewer of Scientific Research and ISI journals**

- Innovation Management Journal (<http://www.nowavari.ir/?lang=en>)
- Journal of Business Administration Researches (<http://bar.yazd.ac.ir/?lang=en>)
- Public Administration Perspective (<https://jpap.sbu.ac.ir/?lang=en>)
- Modern Researches in Decision Making (<http://journal.saim.ir/?lang=en>)
- Journal of International Business Administration (<https://jiba.tabrizu.ac.ir/?lang=en>)
- Public Management Researches (<https://jmr.usb.ac.ir/?lang=en>)
- Commercial Surveys (<http://barresybazargani.itsr.ir/?lang=en>)
- Iraninan Jouornal of Trade Studies (<http://pajooreshnameh.itsr.ir/?lang=en>)
- Consumer Behavior Studies Journal (<https://cbs.uok.ac.ir/?lang=en>)
- Organizational Culture of Management (<https://jomc.ut.ac.ir/?lang=en>)
- Journal of Public Administration (<https://jipa.ut.ac.ir/?lang=en>)
- Journal of Strategic Management Studies (<http://www.smsjournal.ir/?lang=en>)
- Journal of Business Economics and Management Sciences
- International Journal of Educational Management (<https://www.emerald.com/insight/publication/issn/0951-354X>)
- New Marketing Research Journal (<https://nmrj.ui.ac.ir/?lang=en>)
- Journal of Business Management (<https://jibm.ut.ac.ir/?lang=en>)
- Journal of Business Management Perspective (<https://jbmp.sbu.ac.ir/?lang=en>)
- Journal of Strategic Management Researches (<http://smr.journals.iau.ir/?lang=en>)
- Majles & Rahbord (<https://nashr.majles.ir/?lang=en>)
- Journal of Brand Management (<https://bmr.alzahra.ac.ir/?lang=en>)

**G) The Postdoc Research Project of Business management in Management, Faculty of Management & Economics, Tabiat Modarres University, Tehran, Iran**

- Designing and Determining the Strategic Model of Iran's Textile and Clothing Industry Competitiveness in Pursuance of Achieve of Resistance Economy and Support of Iran's goods
- Written with the support of the National Elite Foundation and according to the strategic plan of the Ministry of Industry, Mines and Trade
- Extract 7 articles from a postdoc research project

**H) The Phd Research Project of Business management in Management, Faculty of Management & Economics, Semnan University, Semnan, Iran**

- Designing and Determining the Strategic Model of Brand Competitiveness to Enter International Markets (Case Study: Food Industry)
- Written with the support of the Iran National Science Foundation and according to the strategic plan of the Ministry of Industry, Mines and Trade
- The best and selected dissertation of the country's strategic management in the 11th International Conference on Strategic Management
- The best and commendable dissertation in the first national festival of appreciation of the best dissertations of humanities in the field of production and employment
- Extract 4 articles from a doctoral dissertation

**I) A Master Research Project of Business management in Management, Faculty of Literature and Humanities Sciences, Ilam University**

- A Survey of Effective Factors on Evaluating Consumers, Attitude towards Brand Extension.

**J) Research Intrest**

- Marketing Research
- Digital Marketing
- Strategic management
- Strategy planning
- Brand management
- International marketing
- Green marketing
- Competitiveness

**Articles**

***Journals (Wos, ISI, Scientific):***

- Feiz, D., **Dehghani Soltani, M.** & Farsizadeh, H. (2019). The Effect of Knowledge Sharing on the Psychological Empowerment in higher education mediated by organizational memory. *Studies in Higher Education*, 44(1), 3-19. <https://www.tandfonline.com/doi/abs/10.1080/03075079.2017.1328595>
- **Dehghani Soltani, M.**, A., Mohammadi E., Purashraf, Y. & Sayehmiri, K. (2013). Survey of Effective Factors on Evaluating Consumers, Attitude towards Brand Extension. *Journal of Business Management*, 5(1), 85-104. [https://jibm.ut.ac.ir/article\\_35425.html?lang=en](https://jibm.ut.ac.ir/article_35425.html?lang=en)
- **Dehghani Soltani, M.**, A., Mohammadi E., Purashraf, Y., Sayehmiri, K. & Ghahri Shirinabadi, E. (2013). Structural Equation Modeling Approach in Explaining the Effect of Experience, Trust and Brand Loyalty on Brand Equity. *Journal of Marketing Management*, 8(21), 101-117. [https://jomm.srbiau.ac.ir/article\\_2464.html?lang=en](https://jomm.srbiau.ac.ir/article_2464.html?lang=en)
- Toulabi, Z., **Dehghani Soltani, M.** & Altaha, H. (2013). A Survey of the Relationship between Organizational Memory and Organizational Learning in Public Organizations of

- Kerman. International Business Research, 6(1), 90-96.  
<https://ccsenet.org/journal/index.php/ibr/article/view/22894>
- Shiri, A., **Dehghani Soltani, M.** & Altaha, H. (2013). A Study of Relationship between Emotional Intelligence (EI) and Decision Making Strategy in Kerman. International Journal of Economy, Management and social science, 2(6), 322-328.  
<https://www.scribd.com/document/251462077/A-Study-of-Relationship-between-Emotional-Intelligence-EI-and-Decision-Making-Strategy-in-Kerman-Governmental-Organizations>
  - Shiri, A., Yari, A. & **Dehghani Soltani, M.** (2012). A Study of Relation between Job Rotation and Staff's Organizational Commitment (A Case Study at Ilam University). Trends in Advanced Science and Engineering, 5(1), 82-86.  
[https://www.researchgate.net/publication/343318715\\_A\\_Study\\_of\\_Relation\\_between\\_Job\\_Rotation\\_and\\_Staff's\\_Organizational\\_Commitment\\_A\\_Case\\_Study\\_at\\_Ilam\\_University](https://www.researchgate.net/publication/343318715_A_Study_of_Relation_between_Job_Rotation_and_Staff's_Organizational_Commitment_A_Case_Study_at_Ilam_University)
  - **Dehghani Soltani, M.**, Altaha, H. & Taheri, H. (2013). Studying the relationship between organizational structure and selecting decision making strategy (case study: merged public organizations in Kerman). International Journal of Economy, Management and social science, 2(10) PP. 824-830. <https://www.semanticscholar.org/paper/Studying-the-Relationship-between-Organizational-in-Soltani-Al-Taha/ad82a637100e5edbab7ccc3793ef2b258abd3c56>
  - Ebadi, M., **Dehghani Soltani, M.**, Altaha, H. & Moghbeli Gharaee, M.J. (2013). Measuring environmental performance in Iran by using Malmquist index. Journal of Novel Applied Sciences, 2, Special, 861-866. <http://jnasci.org/Special/>
  - Maleki Min Bash Razgah, M., **Dehghani Soltani, M.**, Azimimehr, R. & Altaha, H. (2014). The Role IT in Supporting Total Quality Management Initiatives Management and Administrative Sciences Review. Management and Administrative Sciences Review, 3(5), 813-824.  
[https://www.researchgate.net/publication/343818536\\_The\\_Role\\_IT\\_in\\_Supporting\\_Total\\_Quality\\_Management\\_Initiatives](https://www.researchgate.net/publication/343818536_The_Role_IT_in_Supporting_Total_Quality_Management_Initiatives)
  - **Dehghani Soltani, M.**, Ghahri Shirinabadi, E. & Altaha, H. (2014). The mediator role of knowledge sharing in the impact of organizational memory on intellectual capital. Journal of Applied Mathematics in Engineering, Management and Technology, The special issue in Management and Technology, 465-472.  
[https://www.researchgate.net/publication/343818443\\_The\\_Mediator\\_Role\\_of\\_Knowledge\\_Sharing\\_on\\_the\\_Impact\\_of\\_Organizational\\_Memory\\_on\\_Intellectual\\_Capital](https://www.researchgate.net/publication/343818443_The_Mediator_Role_of_Knowledge_Sharing_on_the_Impact_of_Organizational_Memory_on_Intellectual_Capital)
  - Zarei, A., **Dehghani Soltani, M.**, Tabatabaei Mehrizi, S.M. & Mahdavi Rad, M.R. (2014). Analysis the effect of perception of service quality and trust in bank on attracting and keeping key customers: moderating role of perceived value. International Journal of Modern Management & Foresight, 1(6), 264-281.  
<https://civilica.com/doc/443487/>
  - **Dehghani Soltani, M.**, Altaha, H., Tabatabaei Mirhoseni, M. & Mortazavi, F. (2015). The impact of conflict in workplace on job burnout by considering the role of organizational climate. International Journal of Modern Management & Foresight, 2(1), 12-19.  
[https://www.researchgate.net/publication/343821619\\_THE\\_IMPACT\\_OF\\_CONFLICT\\_IN\\_WORKPLACE\\_ON\\_JOB\\_BURNOUT\\_BY\\_CONSIDERING\\_THE\\_ROLE\\_OF\\_ORGANIZATIONAL\\_CLIMATE](https://www.researchgate.net/publication/343821619_THE_IMPACT_OF_CONFLICT_IN_WORKPLACE_ON_JOB_BURNOUT_BY_CONSIDERING_THE_ROLE_OF_ORGANIZATIONAL_CLIMATE)
  - Maleki Min Bash Razgah, M., **Dehghani Soltani, M.**, Farsizadeh, H. & Gholamzadeh, R. (2014). Impact of Internet Banking Image and E-Banking Satisfaction on Attraction and Retention of Premier Customers: the Moderating Role of Customer Perceived Value. Journal of Business Management Perspective, 14(23), 141-160.  
[https://jbmp.sbu.ac.ir/article\\_95309.html?lang=en](https://jbmp.sbu.ac.ir/article_95309.html?lang=en)

- Feiz, D. & **Dehghani Soltani, M.** (2014). Effects of Brand Equity on Evaluating Consumers' Attitude towards Brand Extension of Iranian Tire Product. *Journal of Business Administration Researches*, 6(11), 125-146. [http://bar.yazd.ac.ir/article\\_526.html?lang=en](http://bar.yazd.ac.ir/article_526.html?lang=en)
- Maleki Min Bash Razgah, M., Karimnia, Z. & **Dehghani Soltani, M.** (2015). Impulse purchase the retail environment SOR model (Case Study: Tehran's store cosmetic). *Consumer Behavior Studies Journal*, 2(2), 45-59. [https://cbs.uok.ac.ir/article\\_7658.html?lang=en](https://cbs.uok.ac.ir/article_7658.html?lang=en)
- Rastgar, A. & **Dehghani Soltani, M.** (2014). The impact of knowledge sharing on employees' psychological empowerment by mediating of contribution in collective decision making and contributive learning. *International Journal of Behavioral Sciences*, 8(3), 271-278. [http://www.behavsci.ir/article\\_67883.html](http://www.behavsci.ir/article_67883.html)
- Altaha, H., **Dehghani Soltani, M.**, Pourkiani, M. & Karnama, A. (2014). The Mediator Role of Managers' Leadership Style in the Relationship between Inter-Organizational Communication Strategy and Job Satisfaction in Small and Medium Enterprises (SMEs). *Management and Administrative Sciences Review*, 3(1), 85-96. [https://www.researchgate.net/publication/343818155\\_Management\\_and\\_Administrative\\_Sciences\\_Review\\_The\\_Mediator\\_Role\\_of\\_Managers'\\_Leadership\\_Style\\_in\\_the\\_Relationship\\_between\\_Inter-Organizational\\_Communication\\_Strategy\\_and\\_Job\\_Satisfaction\\_in\\_Small\\_and](https://www.researchgate.net/publication/343818155_Management_and_Administrative_Sciences_Review_The_Mediator_Role_of_Managers'_Leadership_Style_in_the_Relationship_between_Inter-Organizational_Communication_Strategy_and_Job_Satisfaction_in_Small_and)
- Rastgar, A., Mohammadi Hoseini, S.A. & **Dehghani Soltani, M.** (2015). The effect of university brand mental image on the attitudes of students toward performance improvement: the adjustment role of educational quality. *Quarterly Journal of Research and Planning in Higher Education IRPHE*, 21(1), 83-107. [http://journal.irphe.ac.ir/browse.php?a\\_id=2571&sid=1&slc\\_lang=en](http://journal.irphe.ac.ir/browse.php?a_id=2571&sid=1&slc_lang=en)
- Feiz, D., **Dehghani Soltani, M.**, Farsizadeh, H. & Ghahri Shirinabadi, E. (2015). Devising a model brand loyalty in tires industry: the adjustment role of customer perceived value. *New Marketing Research Journal*, 5(1), 183-200. [https://nmrj.ui.ac.ir/article\\_17773.html?lang=en](https://nmrj.ui.ac.ir/article_17773.html?lang=en)
- **Dehghani Soltani, M.**, Altaha, H., Ghahri Shirinabadi, E. & Taheri, H. (2015). Identifying the Factors Affecting the Iranian-Islamic Manager's Competencies in Public Organizations. *Management Improvement Quarterly*, 9(28), 97-120. [http://www.behboodmodiriat.ir/article\\_42877.html?lang=en](http://www.behboodmodiriat.ir/article_42877.html?lang=en)
- Zarei, A., Farsizadeh, H., Siah sarani, M. & **Dehghani Soltani, M.** (2015). The impact of organizational intelligence on organizational performance using marketing capacities. *Journal of Executive Management*, 7(13), 39-64. [http://jem.journals.umz.ac.ir/article\\_1080.html?lang=en](http://jem.journals.umz.ac.ir/article_1080.html?lang=en)
- Altaha, H., **Dehghani Soltani, M.**, Pourkiani, M. & Tabatabaei Mirhoseni, M. (2014). Using Structural Equation Modeling in Clarifying the impact of Inter-organizational Relationship Strategy on Employees Job Satisfaction in SMEs. *International Journal of Modern Management & Foresight*, 1(3), 105-115. [https://www.researchgate.net/publication/343818531\\_Using\\_Structural\\_Equation\\_Modeling\\_in\\_Clarifying\\_the\\_Impact\\_of\\_Inter-Organizational\\_Relationship\\_Strategy\\_on\\_Employees'\\_Job\\_Satisfaction\\_in\\_SMEs](https://www.researchgate.net/publication/343818531_Using_Structural_Equation_Modeling_in_Clarifying_the_Impact_of_Inter-Organizational_Relationship_Strategy_on_Employees'_Job_Satisfaction_in_SMEs)
- Rastgar, A., **Dehghani Soltani, M.**, Farsizadeh, H. & Balouchi, H. (2015). Elucidating the impact of the structural-organizational intelligence on competitive advantage: the adjustment role of competitive intelligence. *New Marketing Research Journal*, 5(Special Issue), 65-82. [https://nmrj.ui.ac.ir/article\\_17805.html?lang=en](https://nmrj.ui.ac.ir/article_17805.html?lang=en)
- Zarei, A., **Dehghani Soltani, M.**, Farsizadeh, H. & Gholamzadeh, R. (2015). Investigating the effect of creativity perception in advertising sms on the consumers attitude and reactions. *Journal of Business Management*, 7(4), 881-900. [https://jibm.ut.ac.ir/article\\_57096.html?lang=en](https://jibm.ut.ac.ir/article_57096.html?lang=en)



- Feiz, D., **Dehghani Soltani, M.**, Farsizadeh, H. & Gholamzadeh, R. (2016). Designing Customer-Oriented Brand Equity Measure in Insurance Industry: Integrated Research. Iranian Journal of Insurance Research, 30(3), 41-60. [http://jir.irc.ac.ir/article\\_13319.html?lang=en](http://jir.irc.ac.ir/article_13319.html?lang=en)
- Shiri, A., Khold Sharafi, S., **Dehghani Soltani, M.** & Yasini, A. (2015). Examining the relationship between managers' narcissism and hypocrisy behaviors with the moderator role of managers' Machiavellian behavior in governmental organizations of Kermanshah City. Journal of Management of Governmental Organizations, 3(11), 97-114. [http://ipom.journals.pnu.ac.ir/article\\_2074.html?lang=en](http://ipom.journals.pnu.ac.ir/article_2074.html?lang=en)
- Maleki Min Bash Razgah, M., **Dehghani Soltani, M.**, Farsizadeh, H. & Baghani, A. (2016). Investigation of the Impact of service brand dimensions on brand loyalty in Banking Industry. New Marketing Research Journal, 5(4), 119-138. [https://nmrj.ui.ac.ir/article\\_17829.html?lang=en](https://nmrj.ui.ac.ir/article_17829.html?lang=en)
- Feiz, D., **Dehghani Soltani, M.**, Farsizadeh, H. & Ghollamzadeh, R. (2017). Assessing the effect of knowledge sharing on Employees' Psychological Empowerment by Clarifying Mediating Role of organizational memory and learning collaborative electronic in National Library and Archives of I.R of Iran. Iranian Research Institute for Information Science and Technology, 32(3), 731-760. <https://jipm.irandoc.ac.ir/article-1-3142-en.html>
- Shiri, A., **Dehghani Soltani, M.**, Soltani Banavandi, A. & Farsizadeh, H. (2015). Investigating the Impact of Emotional Labor on Customer's Satisfaction in Hotel Industry: The Mediating Role of Employee Satisfaction. Tourism Management Studies, 10(31), 19-39. [https://tms.atu.ac.ir/article\\_3894.html?lang=en](https://tms.atu.ac.ir/article_3894.html?lang=en)
- Zarei, A., Farsizadeh, H., **Dehghani Soltani, M.** & Ghollamzadeh, R. (2016). The Effect of Product Positioning on Company Performanc. Management and Development Process Quarterly, 29(1), 23-50. <http://jmdp.ir/article-1-1909-en.html>
- Rastgar, A., **Dehghani Soltani, M.** & Farsizadeh, H. (2016). The Effect of buyer-seller social capital on innovation performance by using customer knowledge development and commitment to innovation. Quarterly Journal of Innovation and Entrepreneurship, 5(9), 63-81. <http://journalie.ir/en/Article/438>
- Feiz, D., **Dehghani Soltani, M.**, Farsizadeh, H. & Faraji, E. (2016). The Effect of Emotional Labor and Emotional Exhaustion on Affective Organizational Commitment: The Mediating Role of Job Satisfaction. Organizational Behavior Studies Quarterly, 5(3), 25-50. [http://obs.sinaweb.net/article\\_23173.html?lang=en](http://obs.sinaweb.net/article_23173.html?lang=en)
- Feiz, D., Motameni, A., Kordnaeij, A., Zarei, A. & **Dehghani Soltani, M.** (2016). Investigation of the Impact of The Effect of Marketing Innovation on Brand Competitiveness with Clarifying Role of Technological Opportunism in the Food industry of Iran. Journal of Business Management Perspective, 16(3), 65-82. [https://jbmp.sbu.ac.ir/article\\_96698.html?lang=en](https://jbmp.sbu.ac.ir/article_96698.html?lang=en)
- Feiz, D., Motameni, A., Kordnaeij, A., Zarei, A. & **Dehghani Soltani, M.** (2017). The Impact of Brand Performance on Brand Competitiveness with Clarifying the role of Technological Opportunism. Public Management Researches, 10(35), 159-182. [https://jmr.usb.ac.ir/article\\_3300.html?lang=en](https://jmr.usb.ac.ir/article_3300.html?lang=en)
- **Dehghani Soltani, M.**, Shiri, A., Faraji, E. & Farsizadeh, H. (2017). The Impact of Emotional Intelligence on Employees' Performance in Hotel Industry: Mediator Role of Emotional Labor Acting Strategies and Emotional Exhaustion. Tourism Management Studies, 12(37), 71-94. [https://tms.atu.ac.ir/article\\_7300.html?lang=en](https://tms.atu.ac.ir/article_7300.html?lang=en)
- Shiri, A., **Dehghani Soltani, M.**, Nesari, T. & Farsizadeh, H. (2016). The Role of Trust to Innovation in Relation between "Person-Organization Fit" and "Innovative Work Behavior" in Knowledge-based Firms (Case Study: Science and Technology Park of Tehran University). Journal of Technology Development Management, 4(1), 43-76. [https://jtdm.irost.ir/article\\_475.html?lang=en](https://jtdm.irost.ir/article_475.html?lang=en)

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- **Dehghani Soltani, M.**, Hamed, S., Jahanshahi, P., Alta, H., Farsizadeh, H. (2017). Impact of Social Support and the Quality of Work Life on Staff's Psychological Empowerment of Ministry of Cooperatives, Labor and Social Welfare in Kerman. *Co-Operation and Agriculture*, 6(21), 29-66. [http://ajcoop.mcls.gov.ir/article\\_46622.html?lang=en](http://ajcoop.mcls.gov.ir/article_46622.html?lang=en)
- Forghani, M.A., **Dehghani Soltani, M.**, Farsizadeh, H. & Baghani, A. (2018). The Impact of Technology Acceptance on the Willingness to Use SMS Advertising in Consumers of Sport Goods (Case Study Tehran City). *Sport Management Studies*, 9(45), 213-230. [https://smrj.ssric.ac.ir/article\\_1243.html?lang=en](https://smrj.ssric.ac.ir/article_1243.html?lang=en)
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- **Dehghani Soltani, M.**, Shiri, A., Soltani Banavandi, A. & Karimi, S. (2017). The Designing Structural Equation Model of Emotional Intelligence and Working Emotions in Departments of Sport and Youth of Kerman Province. *Contemporary Research on Sports Management*, 6(12), 57-71. [https://smms.basu.ac.ir/article\\_1842.html?lang=en](https://smms.basu.ac.ir/article_1842.html?lang=en)
- **Dehghani Soltani, M.**, Shiri, A., Farsizadeh, H., Tayebi, D. & Falahi, F. (2017). An Examination of the Impact of Authentic Leadership on Achieving Competitive Advantage by Clarifying Mediating Role of Employees' Psychological Empowerment. *Iranian Journal of Insurance Research*, 32(1), 107-126. [http://jir.irc.ac.ir/article\\_47876.html?lang=en](http://jir.irc.ac.ir/article_47876.html?lang=en)
- Mollahoseini, A., Maleki Min Bash Razgah, M., **Dehghani Soltani, M.** & Farajpour, H. (2017). The Role of Advanced Manufacturing Technolog on Productivity development in SMEs with Mediation of Total Quality Management and Information Technology. *The Journal of Productivity Management*, 11(41), 57-92. [http://jpm.iaut.ac.ir/article\\_532710.html?lang=en](http://jpm.iaut.ac.ir/article_532710.html?lang=en)
- Safarnia, H., **Dehghani Soltani, M.**, Farsizadeh, H. & Hemmati, A. (2017). Design strategic model of Effective Factors on Attraction and Retention of Premier Customers in Islamic Republic of Iran Banking Industry. *Strategic Studies of Public Policy*, 7(23), 73-93. [http://sspp.iranjournals.ir/article\\_26802.html?lang=en](http://sspp.iranjournals.ir/article_26802.html?lang=en)
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- **Dehghani Soltani, M.**, Samadi, S., Altaha, H. & Hamed, S. (2013). On The Impact of Individual Characteristics on Choosing the Capital Budgeting Methods by Financial

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- Mahdavi Rad, M.R., **Dehghani Soltani, M.** & Altaha, H. (2013). Measure of Tendency toward entrepreneurship in banking industry (Introducing the Analytical pattern). The first national conference on the development of monetary and banking management, Tehran, Iran.

- **Dehghani Soltani, M.**, Altaha, H. & Moghbeli Gharaee, M.J. (2013). IT use in supporting TQM initiative. 3rd International and 7th National Conference on Management of Technology, Tehran, Iran.

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- Maleki Min Bash Razgah, M., Balouchi, H., **Dehghani Soltani, M.** & Farsizadeh, H. (2015). Strategic relationship management and service brand marketing in The Insurance industry. First National Conference on Service Marketing with Emphasis on Challenges and Marketing Strategies in the Insurance Industry, Semnan, Iran.

- Zarei, A., Farsizadeh, H., **Dehghani Soltani, M.** & Balouchi, H. (2015). Measuring innovation competencies for integrated services in the Insurance Industry. First National Conference on Service Marketing with Emphasis on Challenges and Marketing Strategies in the Insurance Industry, Semnan, Iran.

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- Rastgar, A., **Dehghani Soltani, M.** & Farsizadeh, H. (2015). Introducing a Pattern of holographic community in health system. National Conference on Future Studies, Humanities and Development. Shiraz, Iran.

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- **Dehghani Soltani, M.**, Raufi, M. & Hemmati, A. (2016). An Analysis of Job Security Challenges in the Labor Law of the Islamic Republic of Iran. 2<sup>nd</sup> International Conference on New Horizons in Humanities and Management, Tehran, Iran.

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- **Dehghani Soltani, M.**, Mesbahi, M., Hemmati, A. & Raufi, M. (2017). Measuring the Effect of Justice, Job Satisfaction and Organizational Commitment on the Occurrence of Organizational Citizenship Behavior (Case Study: Semnan University of Students). 2<sup>nd</sup> International Conference and 3<sup>rd</sup> Conference of Society Empowerment in the Field of Humanities and Management Studies, Tehran, Iran.

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- **Dehghani Soltani, M.**, Rastgar, A., Hemmati, A. & Raufi, M. (2018). Investigating and explaining the relationship between intellectual capital and social capital in Parsian Insurance Branches in Mazandaran province. The first conference on Social Capital and Security, Qom, Iran.

- **Dehghani Soltani, M.**, & Jafari, M. & Salmani Samadi, A. (2018). Investigating Factors Affecting the Behavior of Young Investors in Tehran Stock Exchange. The First National



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- **Dehghani Soltani, M.**, Mesbahi, M., Raufi, M. & Hemmati, A. (2018). Conceptualization of nepotism in companies with socioemotional wealth approach. The First National Conference on Sustainable Development in the Humanities and Cultural Studies of Iran, Tehran, Iran.

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- **Dehghani Soltani, M.**, Shiri, A., Faraji, E. & Ebadi, M. (2018). A Structural Modeling of Impact of Market Orientation on Performance of Marketing by Explaining the Role of Marketing Capabilities in Sports Clubs of Bodybuilding in Tehran. Fourth National Conference on Applied Research in Management Science, Economics and Accounting of Iran, Tehran, Iran.

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- **Dehghani Soltani, M.** & Sohrabi, B. (2018). Study on Brand Competitiveness Evaluation Model Based on Consumer's Cognition: A Case Analysis. National Conference on New Approaches to Management, Economic and Accounting, Tehran, Iran.

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- **Dehghani Soltani, M.**, Fazel, A. & Mokhrari, N. (2018). The role of entrepreneurship training on entrepreneurial intent. The fifth national conference on modern research in the field of humanities and social studies in Iran (with participatory culture approach), Tehran, Iran.

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Relationship Management. International Conference on Innovations in Business administration and Economics, Tehan, Iran.

- **Dehghani Soltani, M.**, Ravanpak Nodezh, H. & Azadegan Ganzagh, M. (2019). Impact of Brand Communications Dimension on the Success of Brand Branding in Online Services Companies: Case Study of Digi kALA. International Conference on Innovations in Business administration and Economics, Tehan, Iran.

- **Dehghani Soltani, M.**, Ahmadi, A. & Jadidoeslami, S. (2019). The impact of customer relationship management and the quality of service provided on the business success of companies active in international trade. 2<sup>nd</sup> International Conference on Innovation and Research in Humanities and Islamic Sciences, , Tehan, Iran.

- **Dehghani Soltani, M.** & Tavakoli Yazdi, N. (2019). Explaining the role of customer relationship quality in the impact of customer orientation and service orientation on customer loyalty (Case study of Bagh Bahrami Hall in Kerman). 5<sup>th</sup> National Conference on Humanities and Management Studies, Mazandaran, Iran.

- **Dehghani Soltani, M.** & Yusefi, H. (2019). An Overview of Entrepreneurship Concepts and Models. International conference on knowledge management, Blockchain and Economy, Tehan, Iran.

- **Dehghani Soltani, M.**, Kooshan, Z., Hemmat, A. & Raufi, M. (2021). The effect of perceived benefit, perceived mutual benefits and the power of knowledge on knowledge sharing of students' from social network. The 7th National Conference on New research and studies in Educational Sciences, Psychology and Consulting of Iran, Ghazvin, Iran.

- Kooshan, Z., **Dehghani Soltani, M.** & Raufi, M. & Hemmat, A. (2021). Effects of network sharing on knowledge sharing and job performance in the company's social media environments. The 7th National Conference on New research and studies in Educational Sciences, Psychology and Consulting of Iran, Ghazvin, Iran.

- **Dehghni Soltani, M.**, Karimi Takalou, S. & Anosheh, M. (2020). Role of strategic product management on brand development by explaining the role of brand performance and differentiation. The 6th National Conference on Modern Research in Humanities, Economics and Accounting, Tehan, Iran.

- **Dehghni Soltani, M.** (2020). Strategic brand management and competitiveness. The 6th National Conference on Modern Research in Humanities, Economics and Accounting, Tehan, Iran.

- **Dehghni Soltani, M.** (2020). The modification role of environmental dynamics in influencing dynamic capability on competitive advantage. The 6th National Conference on Modern Research in the field of Humanities and Social Studies of Iran(With anthropological approach), Tehan, Iran.

- **Dehghni Soltani, M.** (2020). Investigation brand competitiveness and customer purchase intention. The 6th National Conference on Modern Research in the field of Humanities and Social Studies of Iran(With anthropological approach), Tehan, Iran.

- Mirzaeei Baghini, A. & **Dehghani Soltani, M.** (2020). The effect of intellectual capital and entrepreneurial vigilance on job performan: The mediating role of human resource flexibility (Case study: Kerman Governorate). Second International Conference on Innovation in Business Administration and Economics, Tehan, Iran.

- **Dehghni Soltani, M.** & Jahanshahi, S. (2020). The impact of service innovation on customer attraction and retention: the mediating role of value and perceived service quality (Case Study: Insurance Customers of Sarmad in Kerman City). Second International Conference on Innovation in Business Administration and Economics, Tehan, Iran.

- **Dehghni Soltani, M.** & Razavi, S.M. (2020). Designing and Determining the social development network with an entrepreneurial approach. Second International Conference on Innovation in Business Administration and Economics, Tehan, Iran.

- **Dehghni Soltani, M.** & Fekri Safarizadeh, A. (2020). The impact of total quality management on corporate green performance through the mediating role of corporate social responsibility (Case Study: Kerman Combined Cycle Power Plant). Second International Conference on Innovation in Business Administration and Economics, Tehan, Iran.
- **Dehghni Soltani, M.** & Ebrahimifar, M. (2020). The Effect of Green Procurement and Consciousness on Product Recovery, Reverse Supply Chain and Green Design by explanting the Sustainability Strategy (Case Study: Kerman Motor of Car Company). Second International Conference on Innovation in Business Administration and Economics, Tehan, Iran.
- **Dehghni Soltani, M.** & Bakhshandeh, M. (2020). The effect of entrepreneurship personality on entrepreneurial behavior by the mediating role of creativity (Case study: Secondary school students of Shahid Motahari High School in Kerman). Second International Conference on Innovation in Business Administration and Economics, Tehan, Iran.
- **Dehghni Soltani, M.**, Karimi Takalou, S. & Zamzamzadeh, A.R. (2020). Investigating the effect of talent management and transformational leadership with respect to the mediating role of entrepreneurial behaviors and organizational intelligence (Case study of Kerman Telecommunication Company). 6<sup>th</sup> National Conference on Humanities and Management Studies, Mazandaran, Iran.
- **Dehghni Soltani, M.**, Soufi Majidpour, M. & Habibi, A. (2021). The Role of Social Capital on Applying Customer Relationship Management in the Organization with the Mediating Role of Organizational Conflicts in Entrepreneurial Companies. 2nd International Conference on Challenges and New Solutions in Industrial Engineering and Management and Accounting, Damghan, Iran.
- **Dehghni Soltani, M.** & Azar, A. (2020). Designing a Structural Model of Factors Affecting on export market oriented behavior in the Textile and Garment Industry. The 6th National Conference on Modern Research in Humanities, Economics and Accounting, Tehan, Iran.
- **Dehghni Soltani, M.** & Azar, A. (2020). Investigating the Impact of Export Market Orientation on Export Performance in Textile and Garment Industry. The 6th National Conference on Modern Research in Humanities, Economics and Accounting, Tehan, Iran.
- **Dehghni Soltani, M.** & Azar, A. (2020). The Impact of Export Entrepreneurship and Market Orientation on the Success of Exporting a New Product under Different Levels of Competition and Financial Investment in the Textile and Clothing Industry. The 6th National Conference on Modern Research in the field of Humanities and Social Studies of Iran(With anthropological approach), Tehan, Iran.
- **Dehghni Soltani, M.** & Azar, A. (2020). Backgrounds and consequences of entrepreneurship in exports in the textile and clothing industry. The 6th National Conference on Modern Research in the field of Humanities and Social Studies of Iran(With anthropological approach), Tehan, Iran.
- **Dehghni Soltani, M.**, Dehmobed, B. & Bazyari Rigi, N. (2021). Investigating the effect of marketing capabilities on marketing performance (Case study: small and medium companies in Kerman). First International Conference on Management Laboratory and Innovative Approaches in Management and Economics, Tehan, Iran.
- **Dehghni Soltani, M.**, Karimi Takalou, S. & Khalegi, A. (2021). Analysis of social commerce in online environment. First International Conference on Management Laboratory and Innovative Approaches in Management and Economics, Tehan, Iran.
- **Dehghni Soltani, M.** & Ghafarzadeh, R. (2021). The effect of social capital on organizational performance by explaining the role of absorption capacity. First International Conference on Management Laboratory and Innovative Approaches in Management and Economics, Tehan, Iran.

- **Dehghni Soltani, M.** & Zamani, M. (2021). Analyze the role of supplier participation in the impact of quality management teamwork on product recall capability. The 3rd International Conference on Development and Promotion of Humanities and Management in the Community (with a Focus on Bioethics). Teheran, Iran.
- **Dehghni Soltani, M.** & Kazemi Pourbaravati, F. (2021). The effect of agility on operational performance by explaining the role of sustainability (Case study: small and medium enterprises in Kerman). The 3rd International Conference on Development and Promotion of Humanities and Management in the Community (with a Focus on Bioethics). Teheran, Iran.
- **Dehghni Soltani, M.**, Dehmobed, B. & Karbakhsh Ravari, G. (2021). Investigating the effect of sustainable supply chain procedures on sustainable performance in order to provide a favorable model (Case study: small and medium companies in Kerman). The 3rd International Conference on Development and Promotion of Humanities and Management in the Community (with a Focus on Bioethics). Teheran, Iran.
- **Dehghni Soltani, M.** & Konari, S. (2021). Identifying and investigating the factors influencing on branding in the fashion dress industry (Case study: Kerman City). 1st international conference on the mutation of management science, economics and accounting, Mazandaran, Iran.
- **Dehghni Soltani, M.** & Mirrashidi, L. (2021). Identifying and investigating the factors influencing on women's entrepreneurship in the fashion dress industry (Case study: Kerman City). 1st international conference on the mutation of management science, economics and accounting, Mazandaran, Iran.
- **Dehghni Soltani, M.** & Namju Baghini, A. (2021). Designing a Structural Model of Factors Affecting Social Marketing in the Banking Industry (Case Study: Gharz al-Hasna Resalat Bank). 1st international conference on the mutation of management science, economics and accounting, Mazandaran, Iran.
- **Dehghni Soltani, M.** & Shahabipour, I. (2021). Identify the factors affecting on marketing agility in the banking industry (Case study: Kerman City of Banks). 4th International Conference on Modern Developments in Management, Economics and Accounting, Teheran, Iran.
- **Dehghni Soltani, M.** & Sharif Paghaleh, S. (2021). Investigating the affecting factors on the occurrence of entrepreneurial behavior to develop a favorable pattern in Sarcheshmeh copper complex. 4th International Conference on Modern Developments in Management, Economics and Accounting, Teheran, Iran.
- Manzari Tavakoli, A., **Dehghni Soltani, M.** & Tavakoli Mousaabadi, M.H. (2021). Identifying the antecedents and consequences of strategic entrepreneurship in small and medium businesses (Case study: Kerman province). 4th International Conference on Modern Developments in Management, Economics and Accounting, Teheran.
- Arabnejad Khanuki, M., Karimi Takalou, S. & **Dehghni Soltani, M.** (2021). Evaluation of knowledge management criteria in industrial and mining companies with fuzzy approach. 4th International Conference on Modern Developments in Management, Economics and Accounting, Teheran.
- **Dehghani Soltani, M.**, Jahanshahi, S. & Mirzaee Baghinee, A. (2021). Measuring the benefits of implementing blockchain technology in the banking industry. 18th International Conference on Management, Tehran.
- **Dehghani Soltani, M.** & Mirzaee Raeesabad, M. (2021). The effect of enterprise resource planning on business performance by explaining the mediating role of organizational agility (Case study: small and medium enterprises in Kerman). 18th International Conference on Management, Tehran.



- **Dehghani Soltani, M.** & Farsi, S. (2021). Designing the structural model of tacit knowledge transfer between sales and marketing. 18th International Conference on Management, Tehran.

#### **Books:**

- Feiz, D., Ahmadpoor Daryani, M. & **Dehghani Soltani, M.** (2016). Entrepreneurship Educators: Features, Skills and Training Methods. Semnan University Publication.

#### **Projects:**

- The effect of social support and quality of work life level on psychological empowerment of employees the Ministry of Cooperatives, Labour, and Social Welfare (Case study: Employees of the Cooperative, Labor and Social Welfare Organization in Kerman).
- The role of elites in the management of the country and policy-making processes and the realization of a resistance economy.
- Investigating the Affecting Factors on Competitiveness in Industrial Cooperatives of Kerman by Structural Equation Method
- Designing and Determining the Strategic Model of Brand Competitiveness to Enter International Markets (Case Study: Food Industry)
- Designing an entrepreneurship development model in SMEs with emphasis on the capacities of towns and industrial areas
- Market analysis and identification of satisfaction and affecting factors on customer loyalty in order to develop e-marketing strategies in various online store websites (strengths, weaknesses, threats, opportunities, identifying competitors, etc.)
- Investigating the situation of the dairy market in Tehran and determining the competitive position of manufacturing companies
- Measuring the effectiveness of Barez Industrial Group's commercial advertisements and its effect on the brand equity of Barez Rubber

#### **Reviewer and Scientific Committee in National and International Conferences**

- Reviewer in 2<sup>nd</sup> International Conference on Behavioral Science
- Reviewer and Scientific Committee in International Conference on Management and Accounting
- Reviewer in 2<sup>nd</sup> International Conference on Entrepreneurship, Creativity and Innovation
- Scientific Committee in Third Conference on Management, Economics, Accounting and Humanities at the beginning of the third millennium
- Scientific Committee in Fourth Conference on Management, Economics, Accounting and Humanities at the beginning of the third millennium
- Reviewer in The first international conference on modern research in management studies
- Reviewer in First National Conference on Quantitative Models and Techniques in Management
- Scientific Committee in The Second International Conference on Management, Accounting and Economics
- Scientific Committee in Second International Conference on Management and Accounting
- Reviewer and Scientific Committee in International Conference on Applied Management and Organizational Agility
- Reviewer in The Second International Conference and the Fourth National Conference on Management Research and Humanities
- Reviewer in The Second International Conference on Dynamic Management, Accounting and Auditing

- Scientific Committee in 8th Conference on Accounting and Management with a New Research Science Approach
- Scientific Committee in The first national conference on modern management studies in Iran
- Scientific Committee in Seventh National Conference on Management, Economics and Accounting
- Reviewer in International Conference on Management and Accounting in Iran
- Reviewer in The first scientific conference on new approaches in humanities in Iran
- Reviewer in The 2st International Conference on the New Horizons in the Humanities & Management
- Reviewer in National Conference on Management, Economics and Resistance Economics
- Reviewer in Third International Conference on Humanities and Management Studies
- Reviewer in the festival of the best ideas of the Elite Foundation of Semnan
- Reviewer in International Conference on Management, Accounting and Management with a Resilience Economics, Employment and Production Approach
- Reviewer and Scientific Committee in The first international conference on new research achievements in management, accounting, economics and industrial engineering with emphasis on resistance economics (production and employment)
- Reviewer and Scientific Committee in International Conference on Applied Research in Management, Economics and Accounting
- Reviewer and Scientific Committee in The 2rd International Conference of the Humanities
- Reviewer in Fifth International Conference on Research Approaches in Humanities and Management
- Reviewer in The first national conference on management and accounting in Iran
- Reviewer and Scientific Committee in 2<sup>nd</sup> International Conference on Modern Developments in Management, Economics and Accounting
- Reviewer in The Second National Conference on Accounting, Management and Economics with Sustainable Employment Approach and Its Role in Industry Growth
- Reviewer in 3rd International Conference on Management, Psychology and Social Sciences
- Reviewer in The 2nd International Conference on New Research in Management, Economics and Development
- Reviewer in National Conference on Technology Development and Improvement of Business Space
- Reviewer and Scientific Committee in 5th national conference on entrepreneurship and business management knowledge
- Reviewer and Scientific Committee in Iranian Millennium Science and Technology Conference on Economics, Management and Accounting
- Reviewer in The First National Conference on Sustainable Development in Humanities and Cultural Studies in Iran
- Reviewer and Scientific Committee in 7th National Conference on Accounting and Management Applications in Iranian Industries with the Approach of Designing and Developing Business Criteria
- Reviewer in The 5th National Conference on Applied Research in Management and Accounting
- Reviewer in The 2nd National Conference on Modern Research in Management and Law
- Reviewer in International Conference on World Studies of Humanities with a Social-Cultural Approach
- Reviewer in Fifth National Conference on Management and Humanities Research in Iran
- Reviewer in The fifth national conference on modern research in the field of humanities and social studies in Iran (with participatory culture approach)

- Reviewer and Scientific Committee in The first scientific conference of recent achievements in Iranian management studies, accounting and economics
- Reviewer and Scientific Committee in Fourth National Conference on Community Empowerment in Humanities and Social Studies
- Reviewer and Scientific Committee in Fourth National Conference on Community Empowerment in Humanities and Management Studies
- Reviewer and Scientific Committee in Fourth International Conference on Management, Psychology and Humanities with Sustainable Development Approach
- Reviewer and Scientific Committee in The 3rd National Conference on New Approaches to the Humanities Challenges and Solutions
- Reviewer in Sixth International Conference on Humanities, Management and Psychology in Society
- Reviewer and Scientific Committee in Fourth International Conference on New Horizons in Humanities and Management
- Reviewer and Scientific Committee in The Second International Conference on New Research Achievements in Management, Accounting and Industrial Engineering
- Reviewer and Scientific Committee in International Conference on Innovation in Business Management and Economics
- Reviewer in The First International Conference on New Approaches in Business Management and Accounting
- Reviewer in 15th National Conference on New Research in Science and Technology
- Reviewer in Fourth National Conference on Applied Research in Management Science, Economics and Accounting of Iran
- Reviewer and Scientific Committee in 14th Conference of on Recent Research in Science and Technology
- Reviewer and Scientific Committee in Second National Conference on Sustainable Development in Iranian Management and Accounting Sciences
- Reviewer and Scientific Committee in National Conference on New Approaches in Management, Economics and Accounting
- Reviewer and Scientific Committee in Fourth National Conference on Humanities and Social Studies
- Reviewer and Scientific Committee in 16th Conference of on Recent Research in Science and Technology
- Reviewer and Scientific Committee in National Conference on New Ideas in Urban Management with Emphasis on Sustained Income Approach
- Reviewer in The Second National Conference on New Developments in Science and Trans-Science, Management, Economics, Educational Sciences, Philosophy
- Scientific Committee in Third International Conference on Modern Developments in Management, Economics and Accounting
- Reviewer and Scientific Committee in Fourth Scientific Conference on New Approaches in Iranian Humanities
- Reviewer and Scientific Committee in The 7th National Conference on New research and studies in Educational Sciences, Psychology and Consulting of Iran
- Reviewer and Scientific Committee in The 3rd Scientific Conference on New Achievements in Management Studies, Accounting and Economics in Iran
- Reviewer and Scientific Committee in 4th International Conference of Modern Research in Management, Economics and Development
- Reviewer and Scientific Committee in International conference on knowledge management, Blockchain and Economy

- Reviewer and Scientific Committee in National Conference on New Achievements in and Management Research
- Reviewer and Scientific Committee in Third National Conference on Sustainable Development in Management and Accounting Sciences of Iran
- Reviewer and Scientific Committee in the 5th International Conference on New Horizons in Humanities and Management
- Reviewer and Scientific Committee in The second festival of the best scientific writing of Islamic humanities Allameh Jafari
- Reviewer and Scientific Committee in Second International Conference on Innovation in Business Management and Economics
- Reviewer in Third International Conference on Management and Business
- Reviewer and Scientific Committee in The Second National Conference on Sustainable Development in Iranian Educational Sciences and Psychology
- Reviewer and Scientific Committee in National Conference on Management, Economics and Accounting
- Reviewer and Scientific Committee in The 5th International Conference on Innovation and Research In Educational Sciences, Management and Psychology
- Reviewer and Scientific Committee in Fifth National Conference on Humanities and Management Studies
- Reviewer and Scientific Committee in The 6th National Conference on Modern Research in Humanities, Economics and Accounting
- Reviewer and Scientific Committee in International Conference on Humanities, Social Sciences and Lifestyle
- Reviewer and Scientific Committee in International Conference on Quantitative Models and Techniques in Management
- Reviewer and Scientific Committee in The second festival of the best scientific writings of Islamic humanities Allameh Jafari
- Reviewer and Scientific Committee in Fifth Scientific Conference on New Approaches in the Humanities of Iran
- Reviewer and Scientific Committee in Fourth Scientific Conference on New Achievements in Iranian Studies in Management, Accounting and Economics
- Reviewer and Scientific Committee in Sixth National Conference on Humanities and Management Studies
- Reviewer in First International Conference on Management, Tourism and Technology
- Reviewer in Third International Conference on Interdisciplinary Studies in Management and Engineering
- Reviewer in The International Conference on Interdisciplinary Studies in Management and Engineering
- Reviewer in Ninth National Conference on Management Research and Humanities in Iran
- Reviewer in International Congress on Innovation and Research in Humanities and Islamic Sciences
- Reviewer in International conference on economic studies and management in the Islamic world
- Reviewer and Scientific Committee in The 7th International Conference on Management Sciences and Accounting
- Reviewer and Scientific Committee in The first national conference on interdisciplinary research in engineering and management sciences
- Reviewer and Scientific Committee in The 7th National Conference on New research and studies in Humanities, Management and Entrepreneurship of Iran



- Reviewer and Scientific Committee in The 3rd International Conference on Development and Promotion of Humanities and Management in the Community (with a Focus on Bioethics)
- Reviewer in Fourth National Conference on Development of New Technologies in Management, Accounting and Computer
- Reviewer in 6th International Conference on Management, Psychology and Humanities with Sustainable Development Approach
- Reviewer and Scientific Committee in Sixth International Conference on Financial Management, Commerce, Banking, Economics and Accounting
- Reviewer and Scientific Committee in The 8th National Conference on Modern Studies and Research in Humanities, Management and Entrepreneurship of Iran
- Reviewer in Fourth International Conference on Interdisciplinary Studies in Management and Engineering
- Reviewer in 7th National Conference on New Research in the Field of Humanities and Social Studies in Iran
- Reviewer in National Conference on Interdisciplinary Research in Engineering and Management
- Reviewer in 10th National Conference on Management Research and Humanities
- Reviewer in The Second International Conference on Management, Tourism and Technology
- Reviewer in 4Th International Conference on Science and Technology of the Third Millennium of Iran's Economy, Management and Accounting
- Reviewer and Scientific Committee in 4th International Conference on Modern Developments in Management, Economics and Accounting
- Reviewer and Scientific Committee in Sixth International Conference on Innovation and Research in Educational Sciences, Management and Psychology
- Reviewer in First International Conference on Management Laboratory and Innovative Approaches in Management and Economics
- Reviewer in Fourth International Conference on Science and Technology of the Third Millennium of Iranian Economy, Management and Accounting
- Reviewer in 4th National Conference and First international conference on New Patterns of Business Management
- Reviewer and Scientific Committee in Second International Conference on Management, Tourism and Technology
- Reviewer in Second National Conference on Interdisciplinary Research in Engineering and Management
- Reviewer in Sixth Scientific Conference on New Approaches in Iranian Humanities
- Reviewer in 10th National Conference on Management Research and Humanities in Iran
- Reviewer in The 5th International Conference on Global Studies in Humanities, Management, and Entrepreneurship
- Reviewer in Seventh International Conference on Tourism, Culture and Arts
- Reviewer in 7th National Conference on Management Studies in the Humanities
- Reviewer and Scientific Committee in Fifth Scientific Conference on New Achievements in Management Studies, Accounting and Economics of Iran
- Reviewer and Scientific Committee in Third National Conference on Interdisciplinary Research in Engineering and Management
- Reviewer and Scientific Committee in Fourth National Conference on Interdisciplinary Research in Engineering and Management
- Reviewer and Scientific Committee in The first national conference on science and technology of the third millennium of Iran's economy, management and accounting

- Reviewer in Eleventh International Conference on Management, Economics and Development
- Reviewer and Scientific Committee in 5Th International Conference on Science and Technology of the Third Millennium of Iran's Economy, Management and Accounting
- Reviewer and Scientific Committee in International Festival on Top Scientific Researches Khayyam Award.
- Reviewer and Scientific Committee in 12Th International Conference of Modern Research in Management, Economics and Development.

#### **Academic courses:**

##### ***MS***

- Research Method
- Strategic Management
- Marketing Management
- Financial Management
- Human Resource Management
- Consumer Behavior Management
- Familiarity with business laws
- Customer Relationship Management

##### ***BA***

- Research Method
- International Marketing
- Purchasing, warehousing system and distribution
- International Islamic Monetary and Banking Organizations
- English 1
- Financial Management 1
- Financial Management 2
- International Commercial
- Banking and Bank Management
- Commercial Law
- Strategic Management

#### **Guidance and counseling in master's dissertation and doctoral thesis:**

##### ***Guidance in master's dissertation***

- Guidance 56 of master's dissertation that done
- counseling 38 of master's dissertation that done
- counseling 2 of doctoral thesis that doning
- Guidance 5 of master's dissertation that doning

#### **Holding workshops:**

- Research Method
- Interpretive Structural Modeling (ISM)
- Structural equation modeling and Pls Software
- Structural equation modeling and Lisrel Software
- Commercial Topics
- International Computer Driving Licence (ICDL)
- Organizing

#### **Reviewer in master's dissertation, project research and books**

- Review 12 master's dissertation
- Review 1 project
- Review 2 books