

Vali-e-Asr University of Rafsanjan

Shaban Elahi

Outstanding Professor among the Universities of Iran in 2023.

Professor in **Information Technology Management**

School of **Administrative Science and Economics**

Department of Management

Former professor in Information Technology Management Department, Faculty of Management and Economics, Tarbiat Modares University

Contact & CV

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- [Scholar](#)
- **Address:** Kerman Province, Rafsanjan, Imam Khomeini Square
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-

EDUCATIONAL RECORDS:

- B.Sc. in Mathematics, University of Kerman,
- M.Sc. in Industrial Engineering, Systems Management and Productivity, Sharif University of Technology
- M.Sc Thesis: Automation Of Administrative General Office Of the ministry of Agriculture, Analysis, design and implementation A Traffic information System.
- Ph.D. In Management, University of Tarbiat Modares.

- Ph.D. Thesis: Designing and Verifying a Model for Fuzzy-contingency Automatic Policy-Making in Cybernetic systems.

Educational International Workshop:

- Management Information Systems
- Being a Leader & the Effective Exercise of Leadership: An Ontological/ Phenomenological Model
- National Innovation System
- Science and Technology Foresight
- Science and Technology Indicators

OUTSTANDING ACADEMIC POSITIONS

1. Outstanding Professor among the Universities of Iran in 2023.
2. Distinguished Researcher among the Universities of Kerman, Iran of the year 2023 in Humanities & Social Sciences.
- 3) The leading educational professor of Vali Asr University of Rafsanjan in 2023
- 4) Founder and Director of the Management Research Center. Affiliated to T.M.U, (2012).

ACADEMIC EXPERIENCES:

- Professor in [Information Technology Management](#)
- Research Deputy, Faculty of Management & Economics (2014-2020).
- Head of [Management Research Center](#), Tarbiat modares University (since 2017).
- Head, Dept. of Information Technology Management (2003- 2010).
- Head, Dept of management and information, Management and Productivity Study Center(1999-2003)
- Editor-in- Chief, Journal of Organizational Resources Management Researches (2010-2018)

Research Interest:

- Innovation & Knowledge Management
- Information Technology management

- Science and technology Foresight
- Knowledge Management
- Business Intelligence

COURSES TAUGHT:

- Research Methodology in Information Systems- (Ph.D)
- Research Method in science and Technology Policy Making- (Ph.D)
- Selected Issues in science and Technology Policy Making- (Ph.D)
- Philosophy of Organization Theories and Information Technology management- (Ph.D)
- Information Systems for Management -(Ph.D)
- Information Technology and Knowledge -(Ph.D)
- Information Technology Management -(Ph.D)
- Artificial Intelligence & Fuzzy Logic-(M.Sc)
- Information technology-(M.Sc)
- Knowledge Management-(M.Sc)
- Designing of the information age organizations -(M.Sc)
- Applying information technology in the organization s-(M.Sc)
- systems Analysis and Design -(M.Sc)
- Advance management information systems-(M.Sc)
- Information systems Development: Methodologies-(M.Sc)
- Strategic Information Systems – (M.Sc)
- Management and organization theories- (B.Sc)

Publications

[Abstract](#)[Link](#)

Developing Technology Roadmapping Combinational Framework by Meta Synthesis Technique

Saba Sareminia, Alireza Hasanzadeh, Shaaban Elahi, Gholamali Montazer

[Journal Paper](#) *International Journal of Innovation and Technology Management* , 2018 June 21, {Pages }

[Abstract](#)[Link](#)

Providing A Framework for Explaining the Services Value Network in Cyberspace: The Framework Analysis Approach

SHABAN ELAHI, HOSSEIN EBRAHIMIAN, ALIREZA HASANZADEH, BABAK SOHRABI
[Journal Paper](#) , Volume 8 , Issue 2800315, 2018 January 1, {Pages 303-324 }

[Abstract](#)[Link](#)

A REVIEW OF THE APPLICATION OF PROSPECTIVE METHODS: A SYSTEMATIC REVIEW

FATEMEH KANAANI, ALIREZA HASSANZADEH, SHABAN ELAHI, SEYED HABIBOLLAH TABATABAEIAN

[Journal Paper](#) , Volume 27 , Issue 8700155, 2018 January 1, {Pages 5-33 }

[Abstract](#)[Link](#)

A business model for commercial open source software: A systematic literature review

Shahrokh Shahrivar, Shaban Elahi, Alireza Hassanzadeh, Gholamali Montazer

[Journal Paper](#) , 2018 July 9, {Pages }

[Abstract](#)[Link](#)

Presenting an Organizational Readiness Model for Enterprise 2.0

Maryam Mahin Mohammad Alizadeh, Alireza Hassanzadeh, Shaban Elahi

[Journal Paper](#) *Management Research in Iran* , Volume 20 , Issue 4, 2017 January 15, {Pages 95-116 }

[Abstract](#)[Link](#)

Impact of common innovation infrastructures on the national innovative performance: mediating role of knowledge and technology absorptive capacity

Sha'ban Elahi, Nadia Kalantari, Adel Azar, Mohammad Hassanzadeh

[Journal Paper](#) *Innovation* , Volume 18 , Issue 4, 2016 October 1, {Pages 536-560 }

[Abstract](#)[Link](#)

An ex-ante assessment procedure for science and technology policy cycle through institutional compatibility perspective

Sha'ban Elahi, Naser Norouzi, Hojat Hajihoseini, Alireza Hasanzadeh

[Journal Paper](#) *International Journal of Technology, Policy and Management* , Volume 16 , Issue 4, 2016 January , {Pages 279-303 }

[Abstract](#)[Link](#)

THE PATTERN OF TECHNOLOGICAL INNOVATION DEVELOPMENT IN THE REGIONS OF IRAN; THE CASE OF BIO, NANO, AERO AND ICT

REZA NAGHIZADEH, SHABAN ELAHI, MANOOICHEHR MANTEGHI

[Journal Paper](#) , Volume 8 , Issue 1, 2016 January 1, {Pages 43-59 }

[Abstract](#)[Link](#)

Designing fuzzy expert system for chief privacy officer in government and businesses E-transactions

Elahi Sha'ban, Mostafa Rashidi, Mahmoud Sadeghi

[Journal Paper](#) *Journal of Information Technology Management* , Volume 7 , Issue 3, 2015 January 1, {Pages 511-530 }

[Abstract](#)[Link](#)

Optimization of ultrasonic assisted extraction of antioxidants and phenolic compounds from red basil using response surface methodology

Saeed Ahmadi, Reihaneh Ahmadzadeh Ghavidel, Zahra Sheikholeslami, Moloud Elahi, Shadi Elahi

[Journal Paper](#) *Agro Food Ind. Hi Tech* , Volume 26 , 2015 May 1, {Pages 28-32 }

[Abstract](#)[Link](#)

Developing a model to evaluate the impacts of science, technology and innovation foresight on policy-making

Alireza Hassanzadeh, Leila Namdarian, Mehdi Majidpour, Sha'ban Elahi

[Journal Paper](#) *Technology Analysis & Strategic Management* , Volume 27 , Issue 4, 2015 April 21, {Pages 437-460 }

[Abstract](#)[Link](#)

A new perspective for mixed-methods evaluations

Sha'ban Elahi, Nadia Kalantari, Mohammad Hassanzadeh, Adel Azar

[Journal Paper](#) *Evaluation Journal of Australasia* , Volume 15 , Issue 3, 2015 September , {Pages 15-29 }

[Abstract](#)[Link](#)

TECHNOLOGICAL LEARNING IN PETROLEUM INDUSTRY: CASE STUDY OF DEVELOPMENT PROJECTS IN SOUTH PARS GAS FIELD

MOJDEH MIRIMOGHADAM, SEPEHR GHAZINOORY, JAFAR TOWFIGHI, SHABAN ELAHI

[Journal Paper](#) , Volume 7 , Issue 2, 2015 January 1, {Pages 17-34 }

[Abstract](#)[Link](#)

Through the magnifying glass: an analysis of regional innovation models based on co-word and meta-synthesis methods

Reza Naghizadeh, Shaban Elahi, Manoochehr Manteghi, Sepehr Ghazinoory, Marina Ranga

[Journal Paper](#) *Quality & Quantity* , Volume 49 , Issue 6, 2015 November 1, {Pages 2481-2505 }

[Abstract](#)[Link](#)

Impact of technology foresight on the policy-making process in Iran

Alireza Hassanzadeh, Leila Namdarian, Sha'ban Elahi, Mehdi Majidpour

[Journal Paper](#) *Science, Technology and Society* , Volume 19 , Issue 3, 2014 November , {Pages 275-304 }

[Abstract](#)[Link](#)

DESIGNING A FRAMEWORK FOR ARCHITECTING THE IT INNOVATION SYSTEM WITH EMPHASIS ON IT DIFFUSION

AMIR MOHTARAMI, HOSSEINI SEYED HAMID KHODADAD, SHABAN ELAHI

[Journal Paper](#) , Volume 21 , Issue 79, 2014 January 1, {Pages 37-65 }

[Abstract](#)[Link](#)

Science and Technology Parks and Regional, Local, and Urban Economy: Identifying the Effective Contextual Factors in Assessing the Function of such New

Organizations

Seyyed Abdolreza Mousavi, Adel Azar, Shaban Elahi, Abbas Moghbel Baerz

[Journal Paper](#) *Journal of Urban Economics and Management* , Volume 1 , Issue 3, 2013 July 15, {Pages 45-55 }

[Abstract](#)[Link](#)

The relationship between information systems strategic management based on balanced scorecard and information systems performance

Maryam Ebrahimi, Alireza Hassanzadeh, Shaban Elahi, Mahshid Ebrahimi

[Journal Paper](#) *International Journal of Business Administration* , Volume 4 , Issue 4, 2013 July 2, {Pages 35 }

[Abstract](#)[Link](#)

Validity and Reliability Evaluation of a Questionnaire on Justice Sport Dimensions

Mohsen Ahmadi, Shaban Elahi

[Journal Paper](#) *Journal of Sport Management Review* , Volume 4 , Issue 16, 2013 March 15, {Pages 131-142 }

[Abstract](#) [Link](#)

Science and Technology Parks and Regional, Local, and Urban Economy: Identifying the Effective Contextual Factors in Assessing the Function of such New Organi...

Seyyed Abdolreza Mousavi, Adel Azar, Shaban Elahi, Abbas Moghbel Baerz

[Journal Paper](#) *Journal of Urban Economics and Management* , Volume 1 , Issue 3, 2013 July 15, {Pages 45-55 }

[Abstract](#) [Link](#)

Assessing and understanding the key risks in a PPP power station projects

Adel Azar, Abouzar Zangoueinezhad, Shaban Elahi, Abbas Moghbel

[Journal Paper](#) *Advances in Management and Applied Economics* , Volume 3 , Issue 1, 2013 January 1, {Pages 11 }

[Abstract](#) [Link](#)

DETERMINING THE EFFECTIVE FACTORS ON THE CUSTOMERS MOBILE BANKING TECHNOLOGY ACCEPTANCE

SHABAN ELAHI, MOHAMMAD HESAM GHANBARI, ALI SHAYAN

[Journal Paper](#) , Volume 16 , Issue 63, 2012 January 1, {Pages 27-50 }

[Abstract](#) [Link](#)

Classification of mobile banking users by data mining approach: Comparison between artificial neural networks and naive bayes techniques

Alireza Hasanzadeh, Mohammad Hesam Ghanbari, Shaaban Elahi

[Journal Paper](#) *Management Research in Iran* , Volume 16 , Issue 2, 2012 July 15, {Pages 57-71 }

[Abstract](#) [Link](#)

Assessing Cultural Readiness of Organization For Successful Implementation of Knowledge Management, Applying FMCDM Approach; Case of Central Bank of Iran

Shaban Elahi, Ahmad Ghodselahi

[Journal Paper](#) *Iranian journal of Information Processing & Management* , Volume 27 , Issue 1, 2012 January 1, {Pages 233-261 }

[Abstract](#) [Link](#)

A model for service oriented architecture (SOA) governance maturity

Alireza Hasanzadeh, Leila Namdarian, Shaban Elahi

[Journal Paper](#) *Iranian journal of Information Processing & Management* , Volume 27 , Issue 3, 2012 January 1, {Pages 681-697 }

[Abstract](#) [Link](#)

A model for measuring e-learning systems success in universities

Alireza Hassanzadeh, Fatemeh Kanaani, Shaban Elahi

[Journal Paper](#) *Expert Systems with Applications* , Volume 39 , Issue 12, 2012 September 15, {Pages 10959-10966 }

[Abstract](#) [Link](#)

Open Source Software Success Model for Iran; End-User Satisfaction Viewpoint

Ali Niknafs, Shaban Elahi

Journal Paper *Iranian journal of Information Processing & Management* , Volume 27 , Issue 2, 2012
January 1, {Pages 687-705 }

[Abstract Link](#)

A Framework for Investigating Influence of Organizational Decision Makers on Data Mining Process Achievement

Hanieh Hajisafari, Shaaban Elahi

Journal Paper *Iranian journal of Information Processing & Management* , Volume 27 , Issue 1, 2012
January 1, {Pages 279-300 }

[Abstract Link](#)

INVESTIGATING THE IMPACT OF E-READINESS ON E-INSURANCE
SUCCESS: A STRUCTURAL EQUATION MODEL

SHAABAN ELAHI, BAYAN KHOSRAVI, ALIREZA HASSANZADEH, HASTI KHOSRAVI

Journal Paper , Volume 27 , Issue 2106, 2012 January 1, {Pages 111-134 }

[Abstract Link](#)

THE ROLE OF INFORMATION TECHNOLOGY IN DESIGNING AND
IMPLEMENTING KNOWLEDGE MANAGEMENT IN TELECOMMUNICATION
BASED ON FUZZY AHP TECHNIQUE

ANJOM DAVOOD KHOSRAW, SHABAN ELAHI, RASOUL CHAWSHINI, ALI SHAYAN

Journal Paper , Volume 6 , Issue 17, 2011 January 1, {Pages 59-71 }

[Abstract Link](#)

TEKNOVVATION MANAGEMENT, A NEW FRAMEWORK FOR
INTEGRATED MANAGEMENT OF TECHNOLOGY, KNOWLEDGE AND
INNOVATION-PHARMACEU...

REZA NAGHIZADEH, SHABAN ELAHI

Journal Paper , Issue 16, 2011 January 1, {Pages 39-48 }

[Abstract Link](#)

DESIGNING A FRAMEWORK FOR EFFECTIVE FACTORS ON VIRTUAL
STUDENTS'TENDENCY TO THE ELECTRONIC LEARNING AND ITS
ASSESSMENT

SHAABAN ELAHI, FATEMEH KANAANI, ALI SHAYAN

Journal Paper , Volume 17 , Issue 260, 2011 January 1, {Pages 59-80 }

[Abstract Link](#)

Developing a framework for evaluating service oriented architecture governance
(SOAG)

Alireza Hassanzadeh, Leila Namdarian

Journal Paper *Knowledge-Based Systems* , Volume 24 , Issue 5, 2011 July 1, {Pages 716-730 }

[Abstract Link](#)

THE ROLE OF INFORMATION TECHNOLOGY IN DESIGNING AND
IMPLEMENTING KNOWLEDGE MANAGEMENT IN TELECOMMUNICATION
BASED ON FUZZY...

ANJOM DAVOOD KHOSRAW, SHABAN ELAHI, RASOUL CHAWSHINI, ALI SHAYAN

Journal Paper , Volume 6 , Issue 17, 2011 January 1, {Pages 59-71 }

[Abstract Link](#)

CSFs to manage risks in energy infrastructure projects by Public-private Partnerships

Adel Azara, Abouzar Zangoueinezhada, Abbas Moghbela, Shaban Elahia
[Journal Paper](#) , 2011 January , {Pages }

[Abstract](#)[Link](#)

TEKNOVATION MANAGEMENT, A NEW FRAMEWORK FOR INTEGRATED MANAGEMENT OF TECHNOLOGY, KNOWLEDGE AND INNOVATION-PHARMACEUTICAL AND APPAREL INDUSTRIES AS CASE STUDIES

REZA NAGHIZADEH, SHABAN ELAHI

[Journal Paper](#) , Issue 16, 2011 January 1, {Pages 39-48 }

[Abstract](#)[Link](#)

SELECTION OF KNOWLEDGE MANAGEMENT TOOLS IN SOFTWARE NEW PRODUCT DEVELOPMENT (NPD)

SARA SABAGHCHI, SEYED SEPEHR GHAZINOORI, SHABAN ELAHI

[Journal Paper](#) , Volume 5 , Issue 213, 2011 January 1, {Pages 80-100 }

[Abstract](#)[Link](#)

E-GOVERNMENT ADOPTION IN IRAN: EXPLANATION OF THE INDIVIDUAL, ORGANIZATIONAL AND SOCIAL VARIABLES'ROLE IN TECHNOLOGY ACCEPTANCE

SHABAN ELAHI, BEHNAM ABDI, FARD HASAN DANAEE

[Journal Paper](#) , Volume 1 , Issue 1, 2010 January 1, {Pages 41-68 }

[Abstract](#)[Link](#)

E-government Iran: clarifying the role of individual variables, the social organization and the adoption of technology

Sh Shaban Elahi, Behnam Abdi, Hassan DanayyFrd

[Journal Paper](#) , Volume 1 , 2010 January , {Pages 67-41 }

[Abstract](#)[Link](#)

to design the fuzzy expert system to select the right contractor in the IT outsourcing: research and scientific journal of the ICT of Iran, second year

SHABAN ELAHI, NADIA KALANTARI, ALIREZA HASSANZADEH, ALI SHAYAN

[Journal Paper](#) , Volume 5 , Issue 6, 2010 January , {Pages }

[Abstract](#)[Link](#)

DEVELOPMENT SOLUTIONS OF INFORMATION SYSTEMS OUTSOURCING

SHABAN ELAHI, NADIA KALANTARI, ALI SHAYAN

[Journal Paper](#) , Volume 9 , Issue 23, 2010 January 1, {Pages 27-38 }

[Abstract](#)[Link](#)

Key issues in IS management in Iran and variables that affect them

M Rashidirad, SH ELAHI, AR HASANZADEH

[Journal Paper](#) , Volume 1 , Issue 4, 2009 January 1, {Pages 21-36 }

[Abstract](#)[Link](#)

A SURVEY ON THE RELATIONSHIP BETWEEN E-COMMERCE AND CUSTOMER BEHAVIOR

SH ELAHI, M HAMDAN, AR HASSANZADEH

[Journal Paper](#) , Volume 16 , Issue 3512, 2009 January 1, {Pages 27-42 }

[Abstract](#)[Link](#)

A framework for evaluating electronic commerce adoption in Iranian companies
Shaaban Elahi, Alireza Hassanzadeh

[Journal Paper](#) *International Journal of Information Management* , Volume 29 , Issue 1, 2009 February 1, {Pages 27-36 }

[Abstract](#)[Link](#)

A Framework for the Role of Human Factors In information Systems' Security
Shaaban Elahi, Mehdi Taheri, Alireza Hassanzadeh

[Journal Paper](#) *Management Research in Iran* , Volume 13 , Issue 2, 2009 June 15, {Pages 1-22 }

[Abstract](#)[Link](#)

IDENTIFYING THE CRITERIA AND SUCCESS FACTORS FOR IRANIAN SOFTWARE INDUSTRY: DEVELOPING AN ORANGE GARDEN MODEL
SHABAN ELAHI, AMIRI A KHODABANDEH

[Journal Paper](#) , Volume 1 , Issue 2, 2008 January 1, {Pages 1-15 }

[Abstract](#)[Link](#)

Designing a framework for convergent information security management among federated organizations

S Elahi, A Shayan, B Abdi

[Journal Paper](#) *World Applied Sciences Journal* , Volume 4 , Issue 2, 2008 January , {Pages 21-32 }

[Abstract](#)[Link](#)

STUDY AND EXPLANATION OF THE BEHAVIORAL AND CULTURAL FACTORS INFLUENCING THE DOCUMENTATION OF MANAGERS EXPERIENCES AND ITS MECHANISM

SA AHMADI, SH ELAHI, A SALEHI

[Journal Paper](#) , Volume 15 , Issue 2910, 2008 January 1, {Pages 17-28 }

[Abstract](#)[Link](#)

THE ROLE OF ELECTRONIC BANKING ON EXPORT FACILITATION
ALI REZA HASANZADEH, SHABAN ELAHI

[Journal Paper](#) , Volume 12 , Issue 47, 2008 January 1, {Pages 235-265 }

[Abstract](#)[Link](#)

STUDY AND EXPLANATION OF THE BEHAVIORAL AND CULTURAL FACTORS INFLUENCING THE DOCUMENTATION OF MANAGERS EXPERIENCES AND IT...

SA AHMADI, SH ELAHI, A SALEHI

[Journal Paper](#) , Volume 15 , Issue 2910, 2008 January 1, {Pages 17-28 }

[Abstract](#)[Link](#)

DESIGNING AN EXPERT DECISION MAKING SYSTEM IN CAREER PLANNING: THE CASE OF BANKING SYSTEM

A RAJABZADEH, SH ELAHI

[Journal Paper](#) , Volume 15 , Issue 2910, 2008 January 1, {Pages 55-68 }

[Abstract](#)[Link](#)

EFFECT OF LAND TRANSPORT INFRASTRUCTURE OF THE ECO REGION ON THE INTRA-REGIONAL TRADE OF IRAN

M HOUSHMAND, ADELI MH MAHDAVI, S ELAHI

[Journal Paper](#) , Volume 11 , Issue 41, 2007 January 1, {Pages 125-150 }

[Abstract](#)[Link](#)

Developing a Model Based on Simulation for Documentation and Analysis of Inter-organizational Relationships

Adel Aza, Azim Zarei, Shaban Elahi, Habibalah Ranaei

[Journal Paper](#) *Management Research in Iran* , Volume 11 , Issue 20, 2007 December 15, {Pages 31-58 }

[Abstract](#)[Link](#)

A SURVEY ON MEASUREMENT INTERMEDIARIES IN THE RELATIONSHIP BETWEEN INFORMATION TECHNOLOGY AND FIRM PERFORMANCE: A META-ANALYSIS APPROACH

S FATHI, HOSSEINI SH KHODADAD, SHABAN ELAHI

[Journal Paper](#) , Volume 11 , Issue 42, 2007 January 1, {Pages 263-299 }

[Abstract](#)[Link](#)

A SURVEY ON MEASUREMENT INTERMEDIARIES IN THE RELATIONSHIP BETWEEN INFORMATION TECHNOLOGY AND FIRM PERFORMANCE: A META-ANA...

S FATHI, HOSSEINI SH KHODADAD, SHABAN ELAHI

[Journal Paper](#) , Volume 11 , Issue 42, 2007 January 1, {Pages 263-299 }

[Abstract](#)[Link](#)

A MODEL FOR THE EFFECT OF INFORMATION TECHNOLOGY ON FINANCIAL PERFORMANCE MEASURES: A META-ANALYSIS APPROACH

HOSSEINI SH KHODADAD, S FATHI, SHABAN ELAHI

[Journal Paper](#) , Volume 13 , Issue 46, 2007 January 1, {Pages 61-83 }

[Abstract](#)[Link](#)

INVESTIGATING THE ROLE OF ELECTRONIC CUSTOMS IN EXPORT FACILITATION

SHABAN ELAHI, ALI REZA HASANZADEH

[Journal Paper](#) , Volume 11 , Issue 43, 2007 January 1, {Pages 93-120 }

[Abstract](#)[Link](#)

Designing and Determining an Organizational Design Commensurate with Information Technology and Information System (IT/IS) in Spare Parts Building Industries of Iran's Automobiles

Khodadad Hosseini, Seyyed Hamid, Reza Ismaeilpour

[Journal Paper](#) *Management Research in Iran* , Volume 10 , Issue 20, 2006 June 15, {Pages 1-44 }

[Abstract](#)[Link](#)

E-policy Making: A System Approach Based on Evaluating ICT's Impacts

Ayoob Mohamadian, Shaban Elahi, Fereidoun Ghasemzadeh

[Conference Paper](#) *Service Operations and Logistics, and Informatics, 2006. SOLI'06. IEEE International Conference on* , 2006 June 21, {Pages 34-39 }

[Abstract](#)[Link](#)

Designing and Determining an Organizational Design Commensurate with Information Technology and Information System (IT/IS) in Spare Parts Building Industries...

Khodadad Hosseini, Seyyed Hamid, Reza Ismaeilpour

[Journal Paper](#) *Management Research in Iran* , Volume 10 , Issue 20, 2006 June 15, {Pages 1-44 }

[Abstract](#)[Link](#)

Impacts of Knowledge Technology on future organizations.

Shaban Elahi, S Mohsen Rahnamafard, Hamed Jafarzadeh

[Conference Paper](#) *IKE* , 2006 January , {Pages 85-94 }

[Abstract](#)[Link](#)

Customer Relationship Management, Tehran

SH Elahi, B Heydari

[Journal Paper](#) , 2006 January , {Pages }

[Abstract](#)[Link](#)

A SURVEY OF THE INFLUENCE OF INFORMATION TECHNOLOGY ON THE QUALITATIVE CHARACTERISTICS OF ACCOUNTING INFORMATION

H ETEMADI, SHABAN ELAHI, AGHAEI K HASAN

[Journal Paper](#) , Volume 13 , Issue 43, 2006 January 1, {Pages 3-24 }

[Abstract](#)[Link](#)

Customer Relationship Management (CRM)

Shaban Elahi, B Heidari

[Journal Paper](#) *Commercial Edition and Distribution Publications, 1st edition* , 2005 January , {Pages }

[Abstract](#)

impact of globalization on Ecommerce use and Elahi, Shaban. Hassanzadeh, A., 2007.

Investigation of the role in facilitating export of electronic customs

KL Kraemer, J Gibbs, J Dedrick

[Journal Paper](#) *Journal of Business Research, Summer* , Issue 43, 2005 January , {Pages S93-120 }

[Abstract](#)[Link](#)

Designing a structure for the documentation of managers organizational experiences

Shaban Elahi, Ali Baharifar

[Journal Paper](#) *Management Research in Iran* , Volume 9 , Issue 20, 2005 October 15, {Pages 23-52 }

[Abstract](#)

Designing and Elaborating on a Pattern for Automatic Fuzzy Policy Making in Self-automation Systems

Shaban Elahi

[Journal Paper](#) , 1999 January , {Pages }

[Abstract](#)[Link](#)

Triangle of organizational performance

Sh Elahi

[Journal Paper](#) *Proceedings of the martyr Rajai Festival executive performance evaluation, Tehran:*

Organization and Administration of the civil service , 1999 January , {Pages }

[Abstract](#)[Link](#)

EXAMINING THE EFFECTS OF TRUST IN E-SERVICES ADOPTION; CASE STUDY IN IRAN E-POLICE BUREAUS

S GHAZINOORY, SH ELAHI, A ALIPOUR

[Journal Paper](#) , Volume 8 , Issue 22, 1 January , {Pages 33-44 }

[Abstract](#)[Link](#)

DESIGNING A FUZZY EXPERT SYSTEM FOR SELECTING AN APPROPRIATE CONTRACTOR IN INFORMATION TECHNOLOGY OUTSOURCING

SHAABAN ELAHI, NADIA KALANTARI, ALIREZA HASANZADEH, ALI SHAYAN

[Journal Paper](#), Volume 2 , Issue 56, 1 January , {Pages 9-25 }

[Abstract](#)[Link](#)

DESIGNING AN ADAPTIVE MODEL OF INFORMATION TECHNOLOGY MANAGEMENT IN PUBLIC ORGANIZATION OF IRAN

AR HASANZADEH, SARDUIE M HAJIPOUR, SH ELAHI

[Journal Paper](#), Volume 2 , Issue 3, 1 January , {Pages 33-45 }

[Abstract](#)[Link](#)

An Architectural Framework for IT Innovation Systems: a case study on IT diffusion in Iran

Amir Mohtarami, SH Khodadad, Shaban Elahi, Sepehr Ghazinoori, Hadi Kandjani

[Journal Paper](#) *Editors-in-Chief* , 1 January , {Pages 326 }

[Abstract](#)[Link](#)

Identifying the preventing factors and the ways of using the electronic commerce; Iran Khodro Company

Shahriar Azizi, Hamid Khodadad Hosseini, Shaban Elahi

[Journal Paper](#) *Commercial Bulletin* , Issue 37, 1 January , {Pages 1384 }